MONIPELLER INTERNATIONAL TERRITORY





Choosing openness

Open to Europe and the entire Mediterranean region, Montpellier Méditerranée Métropole also cooperates around the globe. Dedicated to building local momentum and developing attractiveness, Montpellier helps make it easier for foreign companies to set up here. As part of the Montpellier Business and Innovation Centre (BIC) - the world's second-ranked startup incubator in 2018, and Soft Landings certified for the past 10 years - MIBI provides specially adapted custom services to receive foreign companies.

Cosmopolitan and welcoming, Montpellier leverages the massive potential of research and education in the territory to create its economic accomplishments. Success in Montpellier comes from our commitment to innovation in a young and dynamic environment. Montpellier Méditerranée Métropole is here to help your business expand into international markets, notably thanks to established professional networks in the area, including for health and biotechnology with the Montpellier France Health Hub project, digital activities with the French Tech ecosystem, cultural and creative industries with the emergence of the Creative City, agro-ecology with Montpellier's participation in the Milan Pact, and business tourism.



Philippe Saurel
President, Montpellier Méditerranée Métropole
Mayor, City of Montpellier



THE TERRITORY'S HEALTH OUTREACH

#1

- HEALTH NETWORK IN FRANCE
- EUROPEAN DIAGNOSTICS NETWORK

Eurobiomed competitiveness cluster



DIGITAL - THE SMART METROPOLIS

#2

 INCUBATOR IN THE WORLD ACCORDING TO UBI GLOBAL RANKING

A French Tech-certified ecosystem, world leaders, a support mechanism recognized internationally for creating innovative companies.



AGROECOLOGY AND FOOD

#1

- R&D CLUSTER WORLDWIDE IN AGRICULTURE, FOOD, BIODIVERSITY, AND THE ENVIRONMENT
- WINE REGION IN THE WORLD, AND THE OLDEST IN FRANCE
 - Agropolis International
 - CGIAR (Consortium of International Agricultural Research Centers)



ECONOMIC, TOURISM, AND INDUSTRY DEVELOPMENT

#3

• FRENCH CITY FOR WELCOMING INTERNATIONAL CONFERENCES



CULTURE, HERITAGE, AND UNIVERSITY

#1

- UNIVERSITY WORLDWIDE IN ECOLOGY
- OLDEST FACULTY OF MEDICINE STILL IN ACTIVITY (FOUNDED IN XIITH CENTURY)

Source: Montpellier Méditerranée Métropole Tourist Office



AN INNOVATE POSITIVE **ENERGY BUILDING**

- 3,500 m²
- Adapted rates
- Shared services

MIBI, YOUR FIRST STEP FOR SETTING UP YOUR COMPANY IN GREATER MONTPELLIER!















At MIBI, we are in perfect balance with our values and needs: promoting cultural and professional exchanges in a dynamic and friendly building. We meet companies like ours, in constant search of innovation and growth. Montpellier is a great hub, and for a Californian company, settling under the sun in

the "Midi de la France" is a must!

Philippe ALBERT, Director, Europe **DP TECHNOLOGY**

ADAPTABLE OPTIONS TO GET YOU STARTED UNDER THE BEST POSSIBLE CONDITIONS

- Virtual incubation so you can test your business project
- A dedicated contact to assist you and help your teams and their families get settled
- Preliminary legal and regulatory advice
- Relocation and translation services, help with administrative formalities
- Professional networking with technical, commercial, and financial partners
- Local tax incentive policies



Our company was a startup with 50 employees when we opened in 1992. Today, we are the largest private employer in the Montpellier Métropole area. This remarkable success was made possible by the Dell EMC Group's ambition, announced from the outset, to make the Montpellier site the central axis of its development strategy,

notably for southern Europe. The Montpellier teams are driven by energy, passion, and a real sense of commitment. These values make a

difference.

Muriel AVINENS, co-leader DELL MONTPELLIER

your company Montpellier



WE MINIMIZE YOUR RISKS, YOU GET TO CONCENTRATE ON YOUR DEVELOPMENT **OPPORTUNITIES!**

PERSONALIZED ASSISTANCE TO ESTABLISH YOUR COMPANY

- Professional property and real estate services to find an adapted site; office space visits; assistance with technical details
- Help with human resources, hiring and relocating employees
- Financial engineering services to identify available aid, organize meetings with bankers, Bpifrance, venture capital firms, investment funds, and business angel networks

COMPANIES THAT CHOSE GREATER MONTPELLIER:





SANOFI













Five reasons Greater



DEMOGRAPHIC AND ECONOMIC VITALITY

- The fastest growing area in France, twice the nationwide demographic growth forecast from 2020 to 2030 (French Institute for Statistics)
- Economic vitality enhanced by public investment of 5 billion euros in major territorial projects
- "The most business-friendly urban community in 2013" according to the magazine L'Entreprise-L'Expansion and Coface Services



QUALIFIED AND AVAILABLE WORKFORCE

- 2 French metropolis in terms of the number of students
- 72,000 students, including 15% foreign
- 37,000 senior managers
- A level of French productivity higher than the rest of the Euro Zone or USA (American Bureau for Statistics)
- Lower cost of labor than Lyon, Toulouse, Grenoble, and Marseille (French Institute for Statistics)

ADVANTAGEOUS COMPANY SET-UP COSTS

- Second most attractive area for office
- property (Arthur Loyd 2017)
 Leading European destination for its low cost of doing business (KPMG)
- Lower company set-up costs:
 5% lower than Nantes, 10% lower than Lyon, and over 25% lower than Paris (BNP Paribas Real Estate, Ober Haff, Michael Page, Adecco)



to choose Montpellier

4 INNOVATION AND INTERNATIONAL LEADERS

- Leading location in France in terms of public-sector research intensity (French Institute for Statistics)
- Montpellier Agglomération BIC (Business & Innovation Centre), the only European incubator ever to be selected by InBIA as Incubator of the Year



5 NON-STOP QUALITY OF LIFE



A central position in the heart of Europe and the Mediterranean region

NUMEROUS PARTNERSHIPS MAKE GREATER MONTPELLIER A MAJOR INTERNATIONAL HUB



AN ACCESSIBLE AND CONNECTED TERRITORY



- 3 hrs > Lyon3 hrs > Barcelona (Spain)
- 5 hrs 30 > Genoa (Italy)



DEEP-WATER HARBOR

Sète: hub port to Southern Europe and Africa



RAILWAY NETWORK

- 3 hrs 20 > Paris2 hrs 50 > Barcelona (Spain)

INTERNATIONAL AIRPORT

- Algeria
- Germany
- Belgium
- Denmark Ireland
- Dublin
- Morocco
- The Netherlands United Kingdom
- Switzerland

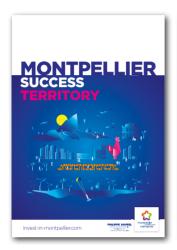
AN INTERNATIONALLY RECOGNIZED TERRITORY

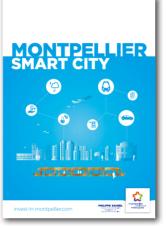






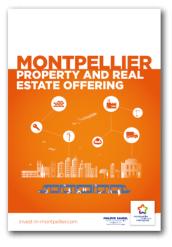




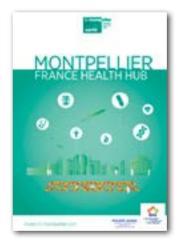






















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